

Results Presentation

Full Year 2024



29 January 2025

Important Information



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Rounding

Rounding differences may appear throughout the presentation.

Executive Summary 2024 Results



Record AED 27 bn Profit before tax on loan growth & strong recoveries



Healthy net-interest income growth on strong loan & deposit mix propelled by increased regional presence

Record AED 34 bn retail

financing and AED 88 bn of gross new corporate

lending



Substantial 100 fils dividend proposed



Impressive 16% balance sheet growth



KSA momentum continues with 57% loan growth as lending grew AED 11 bn



Balance sheet with strong capital, liquidity, credit quality, & robust profit reflecting core strengths of the group



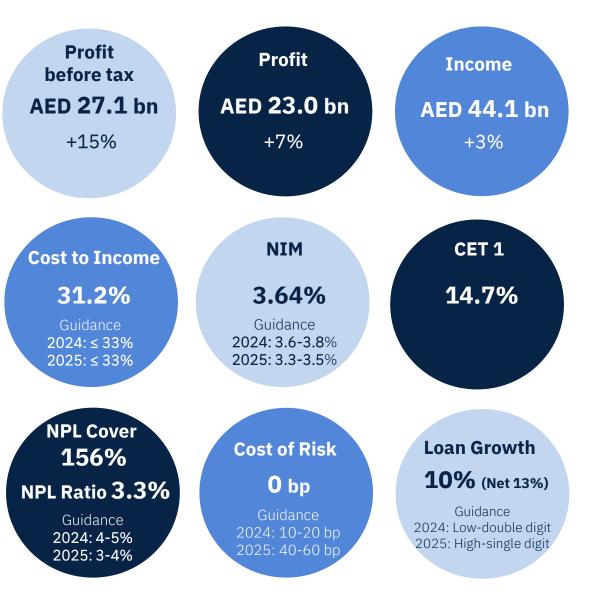
Emirates Islamic delivered 2.8 bn record profit



Leading GCC bank for ESG ranked by Sustainalytics

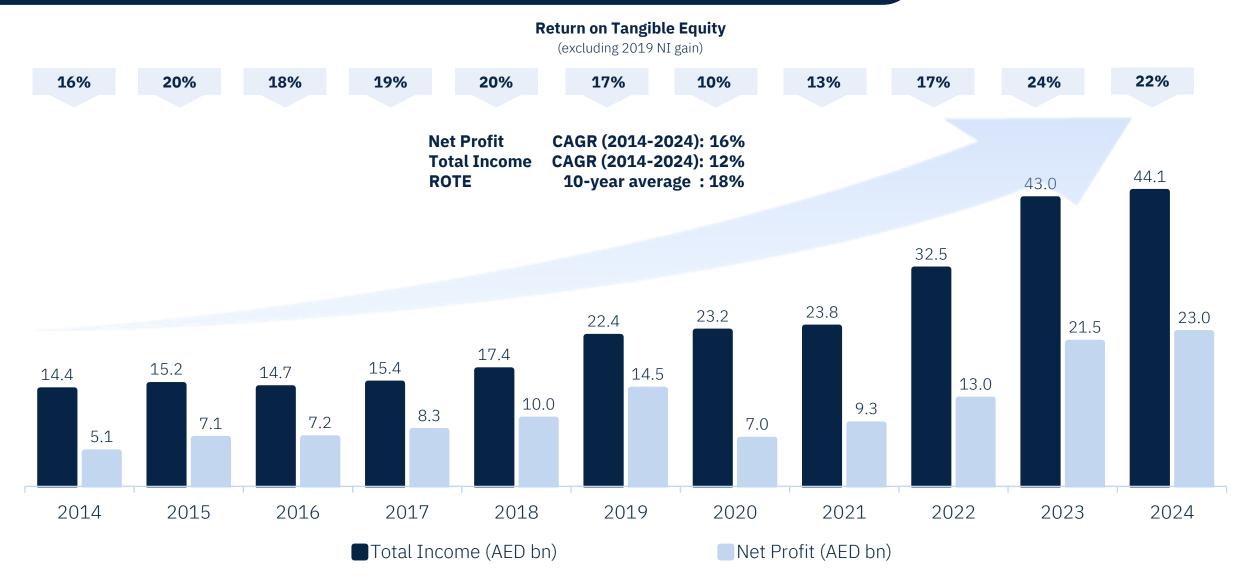
MSCI upgraded ESG rating

Key Metrics and Guidance



Impressive profit growth with strong return on equity





Record financial growth and well-positioned for the future





AED 27.1 bn record profit before tax rises 15% y-o-y on balance sheet growth and healthy recoveries

Income Statement (All figures are in AED bn)	FY'24	FY'23	%Δ ΥοΥ	Q4-24	%Δ ΥοΥ	%Δ QoQ
Net interest income	32.4	30.1	8%	8.6	10%	1%
Non-funded income	11.7	12.9	(9)%	2.7	8%	(11)%
Total income	44.1	43.0	3%	11.3	9%	(2)%
Operating expenses	(13.8)	(11.7)	18%	(4.1)	23%	16%
Operating profit before impairment	30.4	31.3	(3)%	7.2	3%	(10)%
Impairment allowances	(0.1)	(3.4)	n/m	(1.5)	(25)%	66%
Profit before tax & others	30.3	27.9	9%	5.7	14%	(20)%
Hyperinflation adjustment	(3.1)	(4.2)	(26)%	(0.7)	(31)%	(7)%
Profit before tax	27.1	23.7	15%	5.0	26%	(21)%
Tax	(4.1)	(2.1)	94%	(1.0)	n/m	(7)%
Profit	23.0	21.5	7%	4.0	(1)%	(24)%
Cost: income ratio	31.2%	27.2%	4.0%	36.4%	4.0%	5.5%
NIM	3.64%	3.95%	(31) bps	3.65%	(16) bps	(10) bps

Balance Sheet	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%Δ QoQ
Total Assets	997	863	16%	956	4%
Total Gross Loans	529	481	10%	525	1%
Deposits	667	585	14%	645	3%
CET-1	14.7%	14.9%	(0.2)%	15.5%	(0.8)%
LCR	197%	210%	(13)%	194%	3%
NPL ratio	3.3%	4.6%	(1.3)%	3.9%	(0.6)%

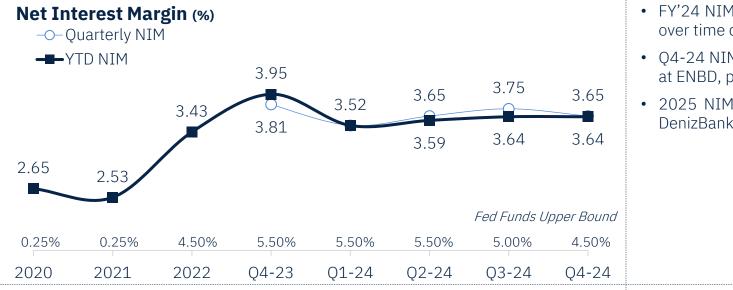


- **Profit up 7% y-o-y** to a **record AED 23 bn** on balance sheet growth helped by a wider network and healthy recoveries
- **10% loan growth** driven by buoyant economy and broader international presence
- Q4 profit flat y-o-y as higher income and lower impairment charge offset by continued investment to drive future growth
- Net Interest Income up 8% y-o-y as balance sheet growth more than offset margin contraction
- NIMs for 2024 within guidance range as improved DenizBank margin from loan growth & repricing partially offset the flow-through of higher funding costs at ENBD
- NPLs improved to 3.3% and Obp Cost of Risk on strong recoveries, writebacks, write-offs and repayments from healthy operating environment
- Deposits grew 14% with impressive further low-cost CASA growth
- Record year for retail gross lending of AED 67 bn, continuing strong growth momentum, with AED 88 bn of Corporate gross lending on growing international network
- Emirates Islamic delivered record profit of AED 2.8 bn in 2024

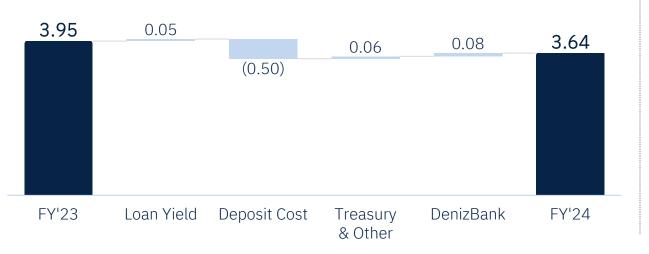
2024 NIM within guidance as rates cuts expected to push 2025 NIM slightly lower



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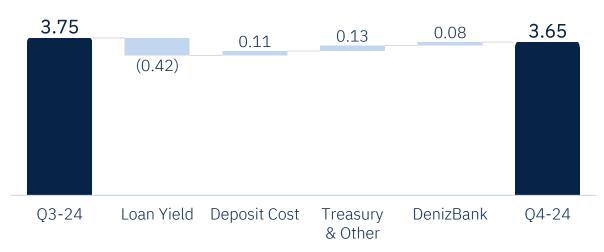


NIM drivers FY'24 vs FY'23 (%)



- FY'24 NIM down 31bps y-o-y to **3.64%** on flow through of higher funding costs over time due to higher interest rates and competitive loan pricing at ENBD
- Q4-24 NIM down 10bps q-o-q to **3.65%** as rate cuts flow through to loan pricing at ENBD, partially offset with improved margins at DenizBank
- 2025 NIM guidance set at **3.3-3.5%** as rate cuts flows through to ENBD and DenizBank

NIM drivers Q4-24 vs Q3-24 (%)

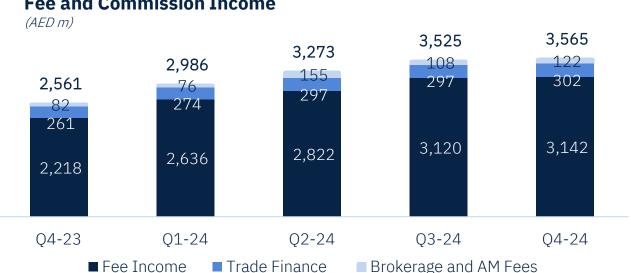


Strong client flows driving fee & commission income growth

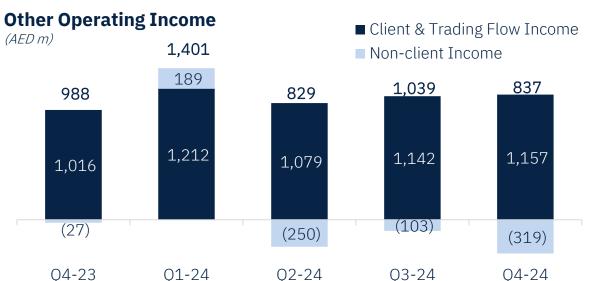


Non-funded income (AED m)	FY'24	FY'23	%Δ YoY	Q4-24	Q4-23	%ΔΥοΥ	%ΔQoQ
Fee and Commission Income	13,347	8,959	49%	3,565	2,561	39%	1%
Fee and Commission Expense	(6,554)	(4,086)	60%	(1,918)	(1,200)	60%	8%
Net Fee & Commission Income	6,793	4,873	39%	1,647	1,361	21%	(6)%
Other operating income	4,107	7,595	(46)%	837	986	(15)%	(19)%
Gain/(loss) on trading securities	838	480	74%	206	149	39%	(12)%
Total Non-funded income	11,738	12,948	(9)%	2,690	2,496	8%	(11)%

- Healthy trend in Net Fee and Commission Income, up 39% y-o-y from record increase in local & international retail card business, highest ever investment banking income, growth in customer lending and increased Global Markets product offering
- Other operating income lower due to higher swap funding costs in Türkiye and lower gains on sale of properties, partially offset by increased customer FX income
- Client and Trading Flow Income stable around AED 1.0-1.2 bn per guarter

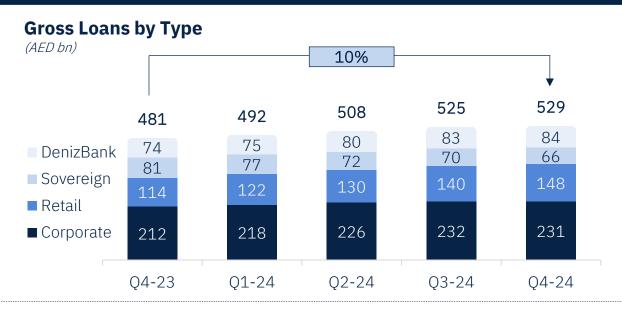


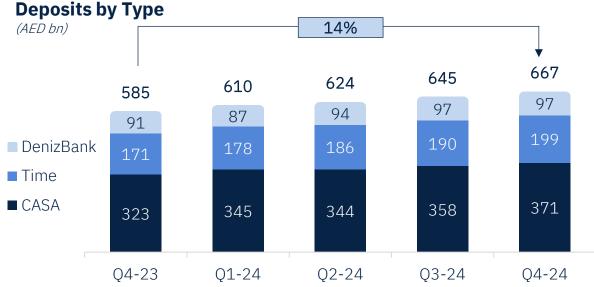
Fee and Commission Income



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Loan and deposit growth momentum continues





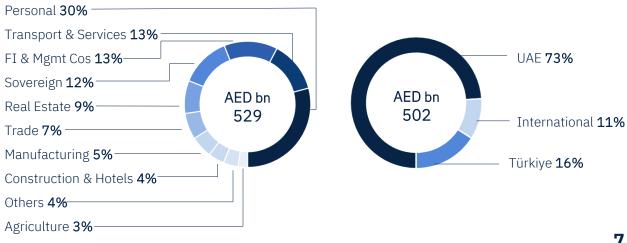
• Loans up 10% by AED 48bn in 2024 on very strong underlying growth

- Record retail lending up **30%** with healthy demand across all products
- Corporate lending up **9%** with AED **88 bn** of new origination
- KSA delivered 57% loan growth with lending growing AED 11 bn
- DenizBank's loans up **37%** and **13%** after FX, on increased lending to Agriculture
- Deposit franchise is a proven key strength of ENBD with AED 82 bn growth in 2024
 - CASA represents **59%** of total Group deposits.
 - AED 48 bn CASA growth
 - DenizBank's TL deposits up 29% and up 7% after FX

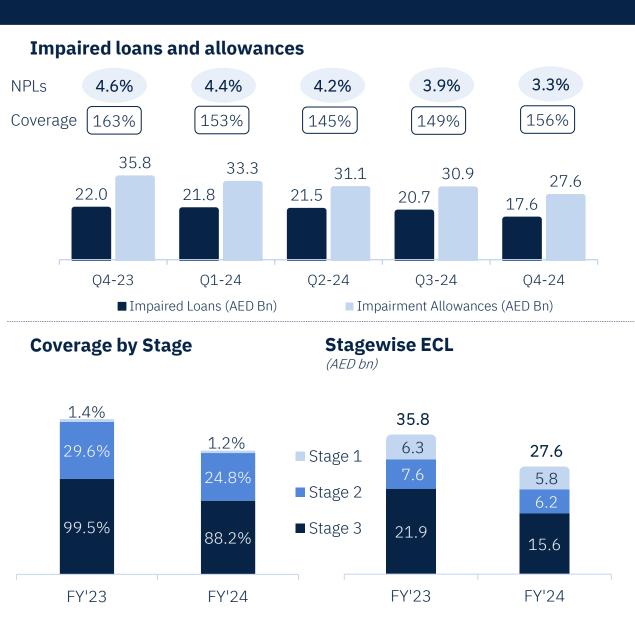
Gross Loans by Sector (%)



بنك الإمارات دبي الوطني **Emirates NBD**



Credit quality significantly improved



• NPL ratio improved by 1.3% to 3.3% in FY'24 on strong writebacks, recoveries, write-offs and repayments

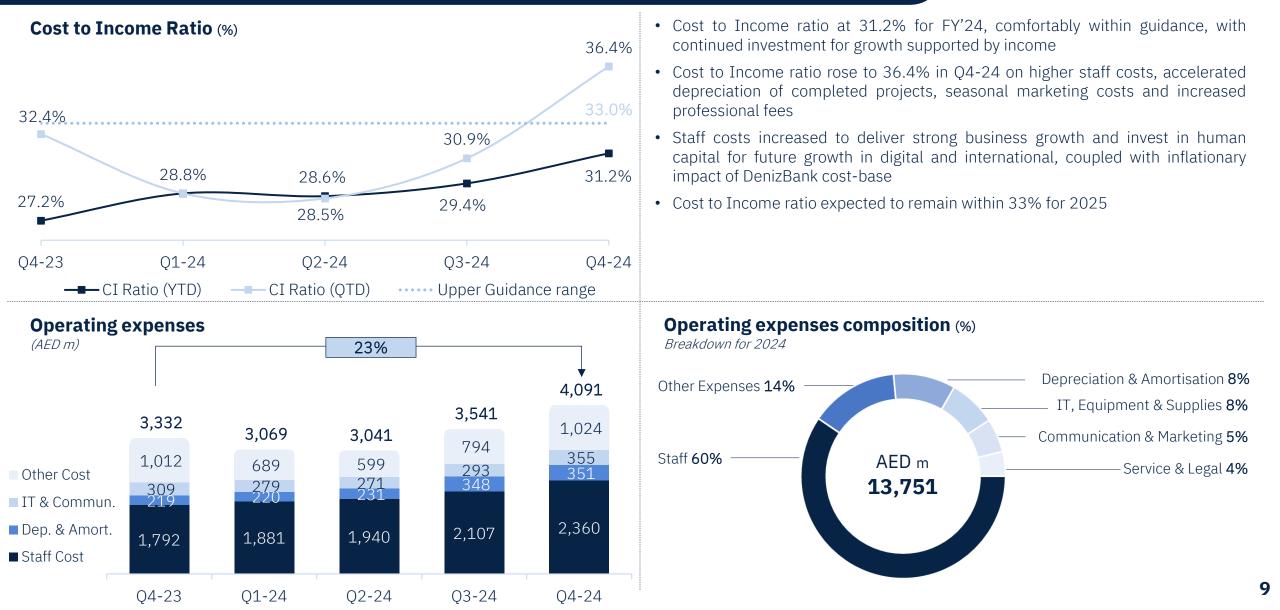
بنك الإمارات دبي الوطني **Emirates NBD**

- NPLs older than 5-years written off in Q4-24 as per the new UAE credit standards
- Stage 2 loans reduced by 0.6% to **4.7%** on repayments and staging transfers
- 0 bps Cost of Risk in 2024 on significant repayments, offset by proactive provisioning for impact of higher interest rates, particularly in Türkiye
- Coverage ratio extremely strong at 156%
- Cost of Risk guidance set at 40-60bps for 2025 in anticipation of some credit deterioration in DenizBank with fewer recoveries anticipated at Emirates NBD



Costs firmly controlled with focus on future growth





Funding & liquidity remains very healthy





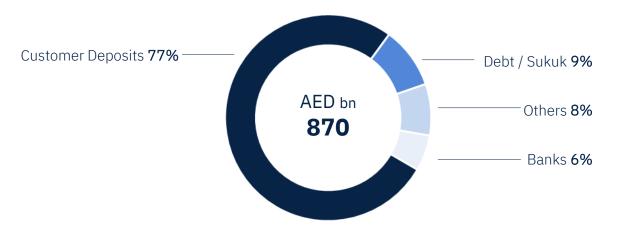
Advances to Deposit and Liquidity Coverage Ratio (%)

• LCR of 197% and ADR of 75% demonstrating healthy liquidity

- Liquid assets* of AED 105 bn cover 12% of total liabilities, 16% of deposits
- AED 26 bn of term debt and sukuk issued in 2024

23.7

- First bank globally to issue a Sustainability-linked Loan Bond under new ICMA/LMA guidelines
- Published Green bond report on first anniversary of inaugural issue, confirming that over 95% of proceeds raised have been utilised
- DenizBank successfully extended Syndicated loans with 44% of demand from November issue in the 2-year tranche



Composition of Liabilities and Debt Issued (%)

* Includes cash and deposits with Central Banks, excludes interbank balances and liquid investment securities

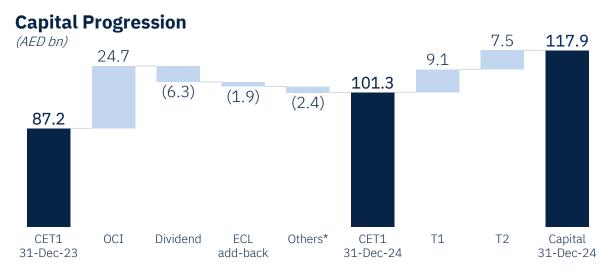
Maturity Profile of AED 80 bn Term Debt/Sukuk/Syndicated Loans



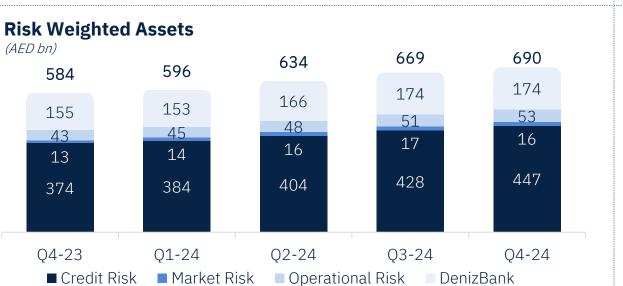
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Total Capital ratio strong at 17.1%

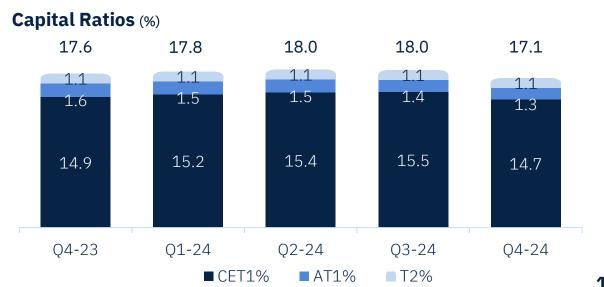




*Others include (1.7) Hyperinflation adj. & (0.7) Interest on AT1s and Others



- **14.7%** CET-1 ratio remains very strong in 2024 as retained earnings more than offset 18% growth in RWAs and 100 fils proposed dividend (0.9%)
- Credit RWA increase from strong Retail and Corporate loan growth
- CET-1 at 14.5% excluding ECL regulatory add back
- Capital ratios well above 11.07% / 12.57% / 14.57% CBUAE minimum requirements
- IAS 29 hyperinflation adjustment is capital neutral



Divisional Performance

Operating Segment	Metrics	FY'24	FY'23	%Δ ΥοΥ	
	Income (mn)	17,767	16,211	10%	
	Expense (mn)	5,306	4,319	23%	
Retail Banking and Wealth Management	PBT (mn)	10,021	8,026	25%	
	Loans (bn)	148	114	30%	
	Deposits (bn)	327	293	12%	
	Income (mn)	8,153	7,705	6%	
Corporate and Institutional Banking	Expense (mn)	859	754	14%	
	PBT (mn)	9,971	7,200	38%	
	Loans (bn)	231	212	9%	
	Deposits (bn)	243	201	21%	
	Income (mn)	2,731	3,738	(27)%	
Global Markets and Treasury	Expense (mn)	244	217	12%	
	PBT (mn)	2,444	3,472	(30)%	
	Income (mn)	11,040	11,283	(2)%	
DenizBank	Expense (mn)	4,478	3,663	22%	
	PBT (mn)	2,933	3,421	(14)%	
	Loans (bn)	84	74	13%	
	Deposits (bn)	97	91	7%	

بنك الإمارات دبمي الوطنمي Emirates NBD

Retail Banking and Wealth Management had an excellent 2024 with its highest ever revenue, strongest ever acquisition of loans, and substantial growth in balance sheet

- AED 67 bn of new loan origination as lending increased by a record AED 34 bn, growing 30%
- Deposits also grew AED 34 bn in 2024 with a healthy CASA to Deposits ratio of 74%
- 98% of new current accounts opened via mobile app (40%) or assisted Tablet (58%)
- One-third market share of UAE Credit Card spend as card spend grew 18% y-o-y
- AUMs grew an incredible 58% in 2024, reflecting success of wealth management strategy
- Digital wealth transaction volumes up ninefold and over 215,000 digital accounts opened in 2024

Corporate & Institutional Banking achieved excellent 38% increase in PBT on higher income and healthy recoveries

- Non-funded income up 18% on increased lending, a record contribution from investment banking and improved cross-sell across FX, Derivatives and Trade Finance
- Private sector lending up 9% in 2024, driven by AED 88 bn of new lending throughout the region, supporting Manufacturing, Trade, Transport & Communication, Hotels & restaurants
- CASA growth backed by best-in-class digital escrow capabilities, including APIs & virtual accounts
- Higher International revenue on optimisation of network opportunities
- ESG-linked working-capital facilities for strategic partners in KSA & UAE

Global Markets and Treasury delivered a solid performance, generating AED 2.7 bn in Income in 2024

- Net Interest Income strong at AED 2.8 bn despite increase in cost of wholesale funding and TDs
- Trading income robust with Structured Trading delivering impressive growth and both FX and Credit Trading significantly higher on back of elevated regional issuance and macro positioning
- Sales delivered strong results, driven by new product offering, an expanded commodity product suite and innovative structured solutions for clients
- Enhanced FXHUB launched, providing competitive rates and rapid turnaround for customers

DenizBank delivered AED 1.2 bn profit in 2024, providing fresh funding to the Turkish economy

 DenizBank's loans and deposits up 37% and 29% respectively in local currency with increased lending to Agriculture



Financial Results 2024



DenizBank 🏵







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Income Statement (All figures are in AED bn)	FY'24	FY'23	%Δ ΥοΥ	Q4-24	%∆ QoQ	FY'24	FY'23	%∆ YoY	Q4-24	%∆ QoQ	FY'24	FY'23	%Δ ΥοΥ	Q4-24	%∆ QoQ
Net interest income	32.4	30.1	8%	8.6	1%	25.3	24.1	5%	6.3	(1)%	7.1	6.0	19%	2.3	9%
Non-funded income	11.7	12.9	(9)%	2.7	(11)%	7.8	7.6	2%	1.9	(6)%	3.9	5.3	(26)%	0.8	(22)%
Total income	44.1	43.0	3%	11.3	(2)%	33.1	31.7	4%	8.1	(3)%	11.0	11.3	(2)%	3.1	(1)%
Operating expenses	(13.8)	(11.7)	18%	(4.1)	16%	(9.3)	(8.0)	16%	(2.8)	16%	(4.5)	(3.7)	22%	(1.3)	16%
Operating profit before impairment	30.4	31.3	(3)%	7.2	(10)%	23.8	23.7	-	5.4	(10)%	6.6	7.6	(14)%	1.8	(11)%
Impairment allowances	(0.1)	(3.4)	n/m	(1.5)	66%	0.4	(3.5)	n/m	(1.1)	n/m	(0.5)	-	n/m	(0.4)	(25)%
Profit before tax & others	30.3	27.9	9%	5.7	(20)%	24.2	20.2	20%	4.3	(23)%	6.1	7.7	(21)%	1.4	(7)%
Hyperinflation adjustment	(3.1)	(4.2)	(26)%	(0.7)	(7)%	-	-	-	-	-	(3.1)	(4.2)	(26)%	(0.7)	(7)%
Profit before tax	27.1	23.7	15%	5.0	(21)%	24.2	20.2	20%	4.3	(23)%	2.9	3.4	(14)%	0.7	(6)%
Tax	(4.1)	(2.1)	94%	(1.0)	(7)%	(2.4)	(0.3)	n/m	(0.4)	(38)%	(1.8)	(1.9)	(4)%	(0.6)	32%
Profit	23.0	21.5	7%	4.0	(24)%	21.8	20.0	9%	3.9	(21)%	1.2	1.6	(26)%	0.1	(71)%
Cost: income ratio	31.2%	27.2%	4.0%	36.4%	5.5%	28.1%	25.3%	2.8%	34.0%	5.0%	40.4%	32.3%	8.1%	42.5%	6.8%
NIM	3.64%	3.95%	(31) bps	3.65%	(10) bps	3.39%	3.78%	(39) bps	3.18%	(18) bps	4.94%	4.85%	9 bps	6.11%	42 bps
Balance Sheet	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%∆ QoQ	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%∆ QoQ	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%∆ QoQ
Total Assets	997	863	16%	956	4%	831	715	16%	789	5%	165	147	12%	167	(1)%
Total Gross Loans	529	481	10%	525	1%	445	407	9%	442	1%	84	74	13%	83	1%
Deposits	667	585	14%	645	3%	569	494	15%	548	4%	97	91	7%	97	-

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US\$ convenience translation







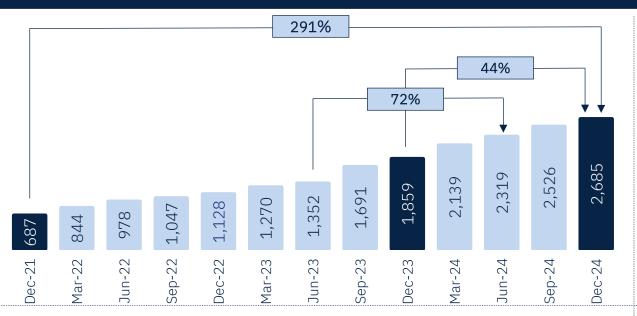




Income Statement	FY'24	FY'23	%Δ YoY	Q4-24	%Δ QoQ	FY'24	FY'23	%Δ YoY	Q4-24	%∆ QoQ	FY'24	FY'23	%Δ YoY	Q4-24	%∆ QoQ
_(All figures are in USD bn)	1124	1125	/04 101	Q4-24	νης 700 Υπος τους	1124	1125	/04 101	Q4-24	70Δ QOQ	1124	1125	704 101	Q4-24	70Δ QUQ
Net interest income	8.8	8.2	8%	2.3	1%	6.9	6.6	5%	1.7	(1)%	1.9	1.6	19%	0.6	9%
Non-funded income	3.2	3.5	(9)%	0.7	(11)%	2.1	2.1	2%	0.5	(6)%	1.1	1.4	(26)%	0.2	(22)%
Total income	12.0	11.7	3%	3.1	(2)%	9.0	8.6	4%	2.2	(3)%	3.0	3.1	(2)%	0.9	(1)%
Operating expenses	(3.7)	(3.2)	18%	(1.1)	16%	(2.5)	(2.2)	16%	(0.8)	16%	(1.2)	(1.0)	22%	(0.4)	16%
Operating profit before impairment	8.3	8.5	(3)%	1.9	(10)%	6.5	6.5	-	1.5	(10)%	1.8	2.1	(14)%	0.5	(11)%
Impairment allowances	(0.0)	(0.9)	n/m	(0.4)	66%	0.1	(0.9)	n/m	(0.3)	n/m	(0.1)	-	n/m	(0.1)	(25)%
Profit before tax & others	8.2	7.6	9%	1.6	(20)%	6.6	5.5	20%	1.2	(23)%	1.7	2.1	(21)%	0.4	(7)%
Hyperinflation adjustment	(0.9)	(1.2)	(26)%	(0.2)	(7)%	-	-	-	-	-	(0.9)	(1.2)	(26)%	(0.2)	(7)%
Profit before tax	7.4	6.4	15%	1.4	(21)%	6.6	5.5	20%	1.2	(23)%	0.8	0.9	(14)%	0.2	(6)%
Тах	(1.1)	(0.6)	94%	(0.3)	(7)%	(0.6)	(0.1)	n/m	(0.1)	(38)%	(0.5)	(0.5)	(4)%	(0.2)	32%
Profit	6.3	5.9	7%	1.1	(24)%	5.9	5.4	9%	1.1	(21)%	0.3	0.4	(26)%	0.0	(71)%
Cost: income ratio	31.2%	27.2%	4.0%	36.4%	5.5%	28.1%	25.3%	2.8%	34.0%	5.0%	40.4%	32.3%	8.1%	42.5%	6.8%
NIM	3.64%	3.95%	(31) bps	3.65%	(10) bps	3.39%	3.78%	(39) bps	3.18%	(18) bps	4.94%	4.85%	9 bps	6.11%	42 bps
Balance Sheet	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%∆ QoQ	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%∆ QoQ	31-Dec-24	31-Dec-23	%Δ ΥοΥ	30-Sep-24	%∆ QoQ
Total Assets	271	235	16%	260	4%	226	195	16%	215	5%	45	40	12%	46	(1)%
Total Gross Loans	144	131	10%	143	1%	121	111	9%	120	1%	23	20	13%	23	1%
Deposits	182	159	14%	176	3%	155	134	15%	149	4%	27	25	7%	26	-

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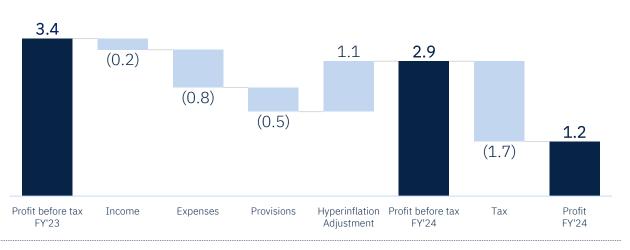
Hyperinflation



- Turkish CPI grew by 44% FY 2024 and by 291% over preceding three-years
- DenizBank's results and financial position included within ENBD's consolidated Financial Statements are adjusted for hyperinflation with effect from 1-Jan-22

Monetary			Monetary Liabilities
Assets	Net Monetary Position	1	Equity
Non-monetary Assets			Non-monetary Liabilities

DenizBank Profitability Progression



- 29 bps positive impact on capital from hyperinflation adjustment is excluded from capital adequacy computations
- Group EPS for FY'24, excluding hyperinflation adjustment, is 2% higher at AED 4.06 compared to AED 3.99 for FY'23
- Hyperinflation accounting not mandated by local regulator in 2024





For additional information:

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