

Economics 11 March 2019

Khatija Haque Head of MENA Research +971 4 230 7803 khatijah@emiratesnbd.com

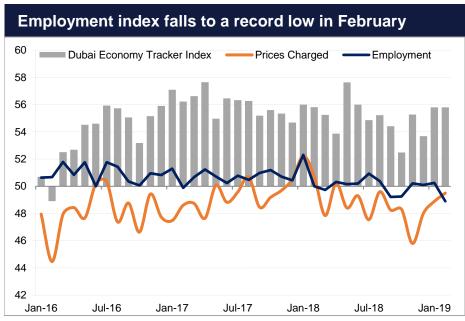
Dubai Economy Tracker: Stable in February

The headline Dubai Economy Tracker Index was unchanged at 55.8 in February. Stronger output growth was offset by slightly softer growth in new work and a record decline in employment.

Business activity/ output in Dubai's private sector rose in February, but other components of the survey were less positive. The rise in output and new work (the latter at the slower rate than in January) were on the back of continued price discounting. **Output prices declined for the tenth consecutive month in February**, with the deepest discounting evident in the wholesale & retail trade sector. Lower selling prices were recorded despite higher input cost inflation in February.

Furthermore, the rise in output and new work did not translate into more jobs in the private sector. Employment declined in February after three months of almost no change, as 5% of firms reported lower headcount last month, compared with 1.8% of firms reporting new hires. The employment index fell to the lowest level since the series began in 2010.

The PMI survey points to real GDP growth in Dubai's economy, but **this growth in the volume of goods & services produced appears to be coming at a cost of lower profitability for firms**. The lack of job growth in Dubai over the last couple of years has weighed on private consumption, and likely contributed to the increased pressure on firms to cut prices in order to boost their sales and new work, which in turn has eroded margins and reduced firms' willingness to hire more staff, perpetuating a negative cycle.



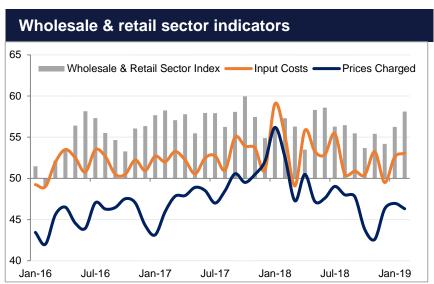
Source: IHS Markit, Emirates NBD Research

Wholesale & retail sector index at 8-month high

The wholesale & retail sector index rose to 58.1 in February, as both output and new orders rose at the fastest rate since June 2018. However, this growth was on the back of further price discounting, as the selling price index declined to 46.3 from 47.0 in January, even as input costs increased at a faster rate.

The employment index eased to 50.4, as 4% of firms reported lower staffing last month. Firms in the sector remain highly optimistic about their output in twelve months' time, with more than 80% of firms expecting their output to be higher in February 2020.





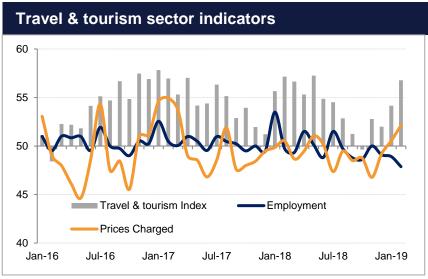
Source: IHS Markit, Emirates NBD Research

Travel & tourism sector index rose to 56.8 in February

The travel & tourism sector index signalled the fastest growth in the sector since May 2018, as both output and new work increased at a sharper rate in February. Encouragingly, prices charged increased modestly as well.

However, employment in the sector fell the most on record, with 6% of firms surveyed reporting lower headcount in February, compared with January. Businesses in the sector are likely focused on improving efficiency in a challenging market environment, which would have limited hiring even as demand improved last month.

Statistics from Dubai's Department of Tourism and Commerce Marketing show that overall international visitor numbers were unchanged in 2018, compared with the year before. However, the supply of hotel rooms in the emirate rose nearly 8% y/y in 2018, putting downward pressure on revenue per available room.



Source: IHS Markit, Emirates NBD Research

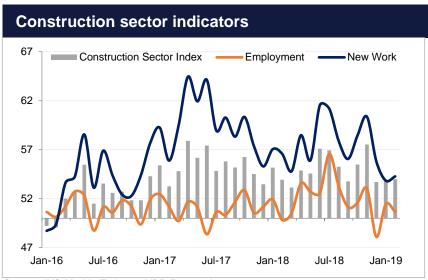


Construction sector growth has slowed since Q4 2018

The construction sector index was marginally higher at 54.0 in February (53.8 in January) but momentum in the sector has slowed since 2018. The average construction sector index in the first two months of this year was 53.9, well below the average of 55.6 for Q3 and Q4 2018.

Output continues to rise at a sharp pace, as expo related projects are scheduled for completion this year, but the rise in new work has slowed markedly since last year. Employment in the sector rose only marginally in February, with this index slipping to 50.7 from 51.4 in January. Stocks of purchases (inventories) declined for the third month in a row.

The future output index declined to 82.9 in February. While this still shows a high degree of optimism about construction sector output in twelve months' time, the degree of optimism is lower than in H2 2018.



Source: IHS Markit, Emirates NBD Research



Disclaimer

PLEASE READ THE FOLLOWING TERMS AND CONDITIONS OF ACCESS FOR THE PUBLICATION BEFORE THE USE THEREOF. By continuing to access and use the publication, you signify you accept these terms and conditions. Emirates NBD reserves the right to amend, remove, or add to the publication and Disclaimer at any time. Such modifications shall be effective immediately. Accordingly, please continue to review this Disclaimer whenever accessing, or using the publication. Your access of, and use of the publication, after modifications to the Disclaimer will constitute your acceptance of the terms and conditions of use of the publication, as modified. If, at any time, you do not wish to accept the content of this Disclaimer, you may not access, or use the publication. Any terms and conditions proposed by you which are in addition to or which conflict with this Disclaimer are expressly rejected by Emirates NBD and shall be of no force or effect. Information contained herein is believed by Emirates NBD to be accurate and true but Emirates NBD expresses no representation or warranty of such accuracy and accepts no responsibility whatsoever for any loss or damage caused by any act or omission taken as a result of the information contained in the publication. The publication is provided for informational uses only and is not intended for trading purposes. Charts, graphs and related data/information provided herein are intended to serve for illustrative purposes. The data/information contained in the publication is not designed to initiate or conclude any transaction. In addition, the data/information contained in the publication is prepared as of a particular date and time and will not reflect subsequent changes in the market or changes in any other factors relevant to their determination. The publication may include data/information contained in the publication provided thereto by or obtained from unaffiliated third parties. Moreover, the provision of certain data/information in the publication may be subject to the terms and condition

None of the content in the publication constitutes a solicitation, offer or recommendation by Emirates NBD to buy or sell any security, or represents the provision by Emirates NBD of investment advice or services regarding the profitability or suitability of any security or investment. Moreover, the content of the publication should not be considered legal, tax, accounting advice. The publication is not intended for use by, or distribution to, any person or entity in any jurisdiction or country where such use or distribution would be contrary to law or regulation. Accordingly, anything to the contrary herein set forth notwithstanding, Emirates NBD, its suppliers, agents, directors, officers, employees, representatives, successors, assigns, affiliates or subsidiaries shall not, directly or indirectly, be liable, in any way, to you or any other person for any: (a) inaccuracies or errors in or omissions from the publication including, but not limited to, quotes and financial data; (b) loss or damage arising from the use of the publication, including, but not limited to any investment decision occasioned thereby. (c) UNDER NO CIRCUMSTANCES, INCLUDING BUT NOT LIMITED TO NEGLIGENCE, SHALL EMIRATES NBD, ITS SUPPLIERS, AGENTS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, SUCCESSORS, ASSIGNS, AFFILIATES OR SUBSIDIARIES BE LIABLE TO YOU FOR DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, PUNITIVE, OR EXEMPLARY DAMAGES EVEN IF EMIRATES NBD HAS BEEN ADVISED SPECIFICALLY OF THE POSSIBILITY OF SUCH DAMAGES, ARISING FROM THE USE OF THE PUBLICATION, INCLUDING BUT NOT LIMITED TO, LOSS OF REVENUE, OPPORTUNITY, OR ANTICIPATED PROFITS OR LOST BUSINESS. The information contained in the publication does not purport to contain all matters relevant to any particular investment or financial instrument and all statements as to future matters are not guaranteed to be accurate. Anyone proposing to rely on or use the information contained in the publication should independently verify and check the accuracy, completeness, reliabi

Emirates NBD and its group entities (together and separately, "Emirates NBD") does and may at any time solicit or provide commercial banking, investment banking, credit, advisory or other services to the companies covered in its reports. As a result, recipients of this report should be aware that any or all of the foregoing services may at times give rise to a conflict of interest that could affect the objectivity of this report.

The securities covered by this report may not be suitable for all types of investors. The report does not take into account the investment objectives, financial situations and specific needs of recipients.

Data included in the publication may rely on models that do not reflect or take into account all potentially significant factors such as market risk, liquidity risk and credit risk. Emirates NBD may use different models, make valuation adjustments, or use different methodologies when determining prices at which Emirates NBD is willing to trade financial instruments and/or when valuing its own inventory positions for its books and records. In receiving the publication, you acknowledge and agree that there are risks associated with investment activities. Moreover, you acknowledge in receiving the publication that the responsibility to obtain and carefully read and understand the content of documents relating to any investment activity described in the publication and to seek separate, independent financial advice if required to assess whether a particular investment activity described herein is suitable, lies exclusively with you. You acknowledge and agree that past investment performance is not indicative of the future performance results of any investment and that the information contained herein is not to be used as an indication for the future performance of any investment activity. You acknowledge that the publication has been developed, compiled, prepared, revised, selected, and arranged by Emirates NBD and others (including certain other information sources) through the application of methods and standards of judgment developed and applied through the expenditure of substantial time, effort, and money and constitutes valuable intellectual property of Emirates NBD and such others. All present and future rights in and to trade secrets, patents, copyrights, trademarks, service marks, know-how, and other proprietary rights of any type under the laws of any governmental authority, domestic or foreign, shall, as between you and Emirates NBD, at all times be and remain the sole and exclusive property of Emirates NBD and/or other lawful parties. Except as specifically permitted in writing, you acknowledge and agre

YOU AGREE TO USE THE PUBLICATION SOLELY FOR YOUR OWN NONCOMMERCIAL USE AND BENEFIT, AND NOT FOR RESALE OR OTHER TRANSFER OR DISPOSITION TO, OR USE BY OR FOR THE BENEFIT OF, ANY OTHER PERSON OR ENTITY. YOU AGREE NOT TO USE, TRANSFER, DISTRIBUTE, OR DISPOSE OF ANY DATA/INFORMATION CONTAINED IN THE PUBLICATION IN ANY MANNER THAT COULD COMPETE WITH THE BUSINESS INTERESTS OF EMIRATES NBD. YOU MAY NOT COPY, REPRODUCE, PUBLISH, DISPLAY, MODIFY, OR CREATE DERIVATIVE WORKS FROM ANY DATA/INFORMATION CONTAINED IN THE PUBLICATION. YOU MAY NOT OFFER ANY PART OF THE PUBLICATION FOR SALE OR DISTRIBUTE IT OVER ANY MEDIUM WITHOUT THE PRIOR WRITTEN CONSENT OF EMIRATES NBD. THE DATA/INFORMATION CONTAINED IN THE PUBLICATION MAY NOT BE USED TO CONSTRUCT A DATABASE OF ANY KIND. YOU MAY NOT USE THE DATA/INFORMATION IN THE PUBLICATION IN ANY WAY TO IMPROVE THE QUALITY OF ANY DATA SOLD OR CONTRIBUTED TO BY YOU TO ANY THIRD PARTY. FURTHERMORE, YOU MAY NOT USE ANY OF THE TRADEMARKS, TRADE NAMES, SERVICE MARKS, COPYRIGHTS, OR LOGOS OF EMIRATES NBD OR ITS SUBSIDIARIES IN ANY MANNER WHICH CREATES THE IMPRESSION THAT SUCH ITEMS BELONG TO OR ARE ASSOCIATED WITH YOU OR, EXCEPT AS OTHERWISE PROVIDED WITH EMIRATES NBD'S PRIOR WRITTEN CONSENT, AND YOU ACKNOWLEDGE THAT YOU HAVE NO OWNERSHIP RIGHTS IN AND TO ANY OF SUCH ITEMS. MOREOVER YOU AGREE THAT YOUR USE OF THE PUBLICATION IS AT YOUR SOLE RISK AND ACKNOWLEDGE THAT THE PUBLICATION AND ANYTHING CONTAINED HEREIN, IS PROVIDED "AS IS" AND "AS AVAILABLE," AND THAT EMIRATES NBD MAKES NO WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, AS TO THE PUBLICATION, INCLUDING, BUT NOT LIMITED TO, MERCHANTABILITY, NON-INFRINGEMENT, TITLE, OR FITNESS FOR A PARTICULAR PURPOSE OR USE. You agree, at your own expense, to indemnify, defend and hold harmless Emirates NBD, its Suppliers, agents, directors, officers, employees, representatives, successors, and assigns from and against any and all claims, damages, liabilities, costs, and expenses, including reasonable attorneys' and experts' fees, arising out of or in connecti



Emirates NBD Research & Treasury Contact List

Emirates NBD Head Office 12thFloor Baniyas Road, Deira P.OBox777 Dubai

Jonathan Morris

General Manager Wholesale Banking Jonathan M@emiratesnbd.com

Aazar Ali Khwaja

Senior Executive Vice President Global Markets & Treasury +971 4 609 3000 aazark@emiratersnbd.com Tim Fox

Head of Research & Chief Economist +9714 230 7800 timothyf@emiratesnbd.com

Research

Khatija Haque

Head of MENA Research +9714 230 7803 khatijah@emiratesnbd.com

Daniel Richards

MENA Economist +9714 609 3032 danielricha@emiratesnbd.com

Hessa Al Khawaja

Research Associate +9714 609 3015 hessaalkh@emiratesnbd.com Anita Yadav

Head of Fixed Income Research +9714 230 7630 anitay@emiratesnbd.com

Edward Bell

Commodity Analyst +9714 230 7701 edwardpb@emiratesnbd.com Aditya Pugalia

Director - Financial Markets Research +9714 230 7802 adityap@emiratesnbd.com

Mohammed Altajir

FX Analytics and Product Development +9714 609 3005 mohammedtaj@emiratesnbd.com

Sales & Structuring

Group Head - Treasury Sales

Tariq Chaudhary +971 4 230 7777 tariqmc@emiratesnbd.com

London Sales

+44 (0) 20 7838 2241

Saudi Arabia Sales

Numair Attiyah +966 11 282 5656 numaira@emiratesnbd.com

Egypt

Gary Boon +20 22 726 5040 garyboon@emiratesnbd.com Singapore Sales Supriyakumar Sakhalkar

+65 65785 627 supriyakumars@emiratesnbd.com

Emirates NBD Capital

Hitesh Asarpota

Head of Debt Capital Markets. +971 50 4529515 asarpotah@EmiratesNBD.com

Group Corporate Affairs

Patrick Clerkin

Investor Relations

+9714 230 7805 patricke@emiratesnbd.com Ibrahim Sowaidan +9714 609 4113 ibrahims@emiratesnbd.com Claire Andrea +9714 609 4143 clairea@emiratesnbd.com

Page 5