

# Sector Economics 26 July 2017

Athanasios Tsetsonis
Sector Economist
+971 4 230 7629
AthanasiosT@emiratesnbd.com

# H1 2017 Dubai Real Estate Update

## Dubai apartment prices show signs of stabilisation in 2017

Residential property prices continued to decline in Q2 2017, according to the latest data from Phidar Advisory. However, apartment prices have fared much better than villas. Phidar Advisory's Dubai 9/5 House Price Index, which is based on DLD data but includes only nine apartment communities and five villa communities in investor zones in Dubai, showed that the apartment price decline slowed sharply in 2017, to reach -0.3% y/y in June compared with -7.1% y/y in January. Villa prices fell nearly -11.0% y/y in June. On a m/m basis, the price decline for villas in June was -0.3% per month compared with -3.8% per month in the same month in 2016. For apartments, prices also fell -0.5% per month in June vs -2.4% per month in June 2016. Apartments account for about 90% of residential real estate transactions in Dubai.

The lower-priced segments of the apartment market have coped better than the luxury (premium) segment. Low and mid-range (standard and standard-plus) apartments recorded positive growth in June, up by 3.5% and 3.0% y/y, respectively. Separately, premium villas saw price declines slowing, down -8.7% compared with -13.5% the same month last year. While there is evidence that residential real estate prices may be stabilizing, higher interest rates, declining rents and increasing supply are likely to remain headwinds for the sector this year. The strength of the USD still remains a constraint on demand, particularly for foreign investors.

# **Dubai residential property prices**



Source: Phidar Advisory, Emirates NBD Research

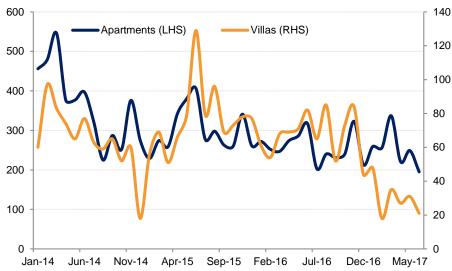
## Transaction volumes lower ahead of summer months

The slower contraction in residential real estate prices over the first six months of 2017 has been accompanied by higher transaction volumes in all areas of Dubai.

This has been particularly evident in the apartments sector. Overall transaction volumes increased by 46.7% y/y in H1 2017 compared with -27.0% decline recorded in H1 2016. This boost is partly attributed to June's robust volume figures as there seems to be a push to complete transactions before Ramadan/Eid and, of course, before summer. We note however that during the summer months we wouldn't be surprised to see some softness in the monthly transaction data as real estate activity is typically lower over that period.





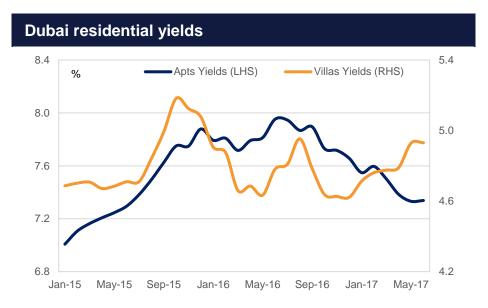


Source: Phidar Advisory, Emirates NBD Research

Looking at the areas included in Phidar Advisory's 9/5 Index, overall transaction volumes have fallen by -17.4% y/y in H1 2017, mainly driven by the significantly lower transaction volumes on villas. With most of the activity in the high-range (or premium) segment for apartments and the standard segment for villas, affordability is still a constraint but there is demand for residential properties at the lower priced end of the market.

# Rental yields remain high in June 2017

Rents in the Dubai 9/5 Index areas have declined at a slower pace on an annual basis in June, more or less aligned with the annual fall in sales prices. Apartment and villa rents were down in June by -8.0% and -7.9% y/y, respectively. Yields on apartments remained unchanged in June at 7.3% averaging 7.4% in H1 2017 compared with 7.8% in H1 2016. Similarly, yields on villas also remained unchanged in June at 4.9% averaging 4.8% in both H1 2017 and H1 2016.



Source: Phidar Advisory, Emirates NBD Research



<sup>1</sup>Phidar Advisory's house price index covers nine established apartment developments and five established single family home (villa) communities in Dubai. Phidar uses four residential quality classifications: Luxury, Premium, Standard Plus and Standard. The areas included in the Dubai 9/5 Index are:

#### **Apartments**

#### Premium

Downtown - Residences Dubai Marina - Original 6

#### Standard Plus

Old Town
South Ridge
Palm Jumeirah - Shoreline
Emirates Living - Greens
Dubai Marina - MAG218, Marina Heights, Wave
JBR

#### Standard

Dubai Marina - Marina Diamond 1-6 DLT - Saba, V3, Paladium, Armada Motor City - Uptown Buildings Discovery Gardens - Mogul/ Med International City - Country Cluster

#### Villas

#### Premium

Arabian Ranches Villas (eg Mirador) Palm Jumeirah - Garden villas

#### Standard Plus

Arabian Ranches Townhouses (eg Reem) Jumeirah Islands Lakes

<sup>2</sup>Phidar Advisory's commercial price index covers four established office locations in Dubai. Phidar uses three commercial quality classifications: Grade A, Grade B and Grade C. The areas included in the Dubai Index are:

### Offices

#### Grade A

JLT Grade A

#### Grade B

Business Bay Grade B JLT Grade B Discovery Gardens Grade B TECOM Grade B

#### Grade C

JLT Grade C Discovery Gardens Grade C TECOM Grade C



# **Disclaimer**

PLEASE READ THE FOLLOWING TERMS AND CONDITIONS OF ACCESS FOR THE PUBLICATION BEFORE THE USE THEREOF. By continuing to access and use the publication, you signify you accept these terms and conditions. Emirates NBD reserves the right to amend, remove, or add to the publication and Disclaimer at any time. Such modifications shall be effective immediately. Accordingly, please continue to review this Disclaimer whenever accessing, or using the publication. Your access of, and use of the publication, after modifications to the Disclaimer will constitute your acceptance of the terms and conditions of use of the publication, as modified. If, at any time, you do not wish to accept the content of this Disclaimer, you may not access, or use the publication. Any terms and conditions proposed by you which are in addition to or which conflict with this Disclaimer are expressly rejected by Emirates NBD and shall be of no force or effect. Information contained herein is believed by Emirates NBD to be accurate and true but Emirates NBD expresses no representation or warranty of such accuracy and accepts no responsibility whatsoever for any loss or damage caused by any act or omission taken as a result of the information contained in the publication. The publication is provided for informational uses only and is not intended for trading purposes. Charts, graphs and related data/information provided herein are intended to serve for illustrative purposes. The data/information contained in the publication is not designed to initiate or conclude any transaction. In addition, the data/information contained in the publication is prepared as of a particular date and time and will not reflect subsequent changes in the market or changes in any other factors relevant to their determination. The publication may include data/information taken from stock exchanges and other sources from around the world and Emirates NBD does not guarantee the sequence, accuracy, completeness, or timeliness of information contained in the publication provide

None of the content in the publication constitutes a solicitation, offer or recommendation by Emirates NBD to buy or sell any security, or represents the provision by Emirates NBD of investment advice or services regarding the profitability or suitability of any security or investment. Moreover, the content of the publication should not be considered legal, tax, accounting advice. The publication is not intended for use by, or distribution to, any person or entity in any jurisdiction or country where such use or distribution would be contrary to law or regulation. Accordingly, anything to the contrary herein set forth notwithstanding, Emirates NBD, its suppliers, agents, directors, officers, employees, representatives successors, assigns, affiliates or subsidiaries shall not, directly or indirectly, be liable, in any way, to you or any other person for any: (a) inaccuracies or errors in or omissions from the publication including, but not limited to, quotes and financial data; (b) loss or damage arising from the use of the publication, including, but not limited to any investment decision occasioned thereby. (c) UNDER NO CIRCUMSTANCES, INCLUDING BUT NOT LIMITED TO NEGLIGENCE, SHALL EMIRATES NBD, ITS SUPPLIERS, AGENTS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, SUCCESSORS, ASSIGNS, AFFILIATES OR SUBSIDIARIES BE LIABLE TO YOU FOR DIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, PUNITIVE, OR EXEMPLARY DAMAGES EVEN IF EMIRATES NBD HAS BEEN ADVISED SPECIFICALLY OF THE POSSIBILITY OF SUCH DAMAGES, ARISING FROM THE USE OF THE PUBLICATION, INCLUDING BUT NOT LIMITED TO, LOSS OF REVENUE, OPPORTUNITY, OR ANTICIPATED PROFITS OR LOST BUSINESS. The information contained in the publication does not purport to contain all matters relevant to any particular investment or financial instrument and all statements as to future matters are not guaranteed to be accurate. Anyone proposing to rely on or use the information contained in the publication should independently verify and check the accuracy, completeness, reliability and su

Emirates NBD and its group entities (together and separately, "Emirates NBD") does and may at any time solicit or provide commercial banking, investment banking, credit, advisory or other services to the companies covered in its reports. As a result, recipients of this report should be aware that any or all of the foregoing services may at times give rise to a conflict of interest that could affect the objectivity of this report. The securities covered by this report may not be suitable for all types of investors. The report does not take into account the investment objectives, financial situations and specific needs of recipients.

Data included in the publication may rely on models that do not reflect or take into account all potentially significant factors such as market risk, liquidity risk and credit risk. Emirates NBD may use different models, make valuation adjustments, or use different methodologies when determining prices at which Emirates NBD is willing to trade financial instruments and/or when valuing its own inventory positions for its books and records. In receiving the publication, you acknowledge and agree that there are risks associated with investment activities. Moreover, you acknowledge in receiving the publication that the responsibility to obtain and carefully read and understand the content of documents relating to any investment activity described in the publication and to seek separate, independent financial advice if required to assess whether a particular investment activity described herein is suitable, lies exclusively with you. You acknowledge and agree that past investment performance is not indicative of the future performance results of any investment and that the information contained herein is not to be used as an indication for the future performance of any investment activity. You acknowledge that the publication has been developed, compiled, prepared, revised, selected, and arranged by Emirates NBD and others (including certain other information sources) through the application of methods and standards of judgment developed and applied through the expenditure of substantial time, effort, and money and constitutes valuable intellectual property of Emirates NBD and such others. All present and future rights in and to trade secrets, patents, copyrights, trademarks, service marks, know-how, and other proprietary rights of any type under the laws of any governmental authority, domestic or foreign, shall, as between you and Emirates NBD, at all times be and remain the sole and exclusive property of Emirates NBD and/or other lawful partices. Except as specifically permitted in writing, you acknowledge and agr

YOU AGREE TO USE THE PUBLICATION SOLELY FOR YOUR OWN NONCOMMERCIAL USE AND BENEFIT, AND NOT FOR RESALE OR OTHER TRANSFER OR DISPOSITION TO, OR USE BY OR FOR THE BENEFIT OF, ANY OTHER PERSON OR ENTITY. YOU AGREE NOT TO USE, TRANSFER, DISTRIBUTE, OR DISPOSE OF ANY DATA/INFORMATION CONTAINED IN THE PUBLICATION IN ANY MANNER THAT COULD COMPETE WITH THE BUSINESS INTERESTS OF EMIRATES NBD. YOU MAY NOT COPY, REPRODUCE, PUBLISH, DISPLAY, MODIFY, OR CREATE DERIVATIVE WORKS FROM ANY DATA/INFORMATION CONTAINED IN THE PUBLICATION. YOU MAY NOT OFFER ANY PART OF THE PUBLICATION FOR SALE OR DISTRIBUTE IT OVER ANY MEDIUM WITHOUT THE PRIOR WRITTEN CONSENT OF EMIRATES NBD. THE DATA/INFORMATION CONTAINED IN THE PUBLICATION MAY NOT BE USED TO CONSTRUCT A DATABASE OF ANY KIND. YOU MAY NOT USE THE DATA/INFORMATION IN THE PUBLICATION IN ANY WAY TO IMPROVE THE QUALITY OF ANY DATA SOLD OR CONTRIBUTED TO BY YOU TO ANY THIRD PARTY. FURTHERMORE, YOU MAY NOT USE ANY OF THE TRADEMARKS, TRADE NAMES, SERVICE MARKS, COPYRIGHTS, OR LOGOS OF EMIRATES NBD OR ITS SUBSIDIARIES IN ANY MANNER WHICH CREATES THE IMPRESSION THAT SUCH ITEMS BELONG TO OR ARE ASSOCIATED WITH YOU OR, EXCEPT AS OTHERWISE PROVIDED WITH EMIRATES NBD'S PRIOR WRITTEN CONSENT, AND YOU ACKNOWLEDGE THAT YOU HAVE NO OWNERSHIP RIGHTS IN AND TO ANY OF SUCH ITEMS. MOREOVER YOU AGREE THAT YOUR USE OF THE PUBLICATION IS AT YOUR SOLE RISK AND ACKNOWLEDGE THAT THE PUBLICATION AND ANYTHING CONTAINED HEREIN, IS PROVIDED "AS IS" AND "AS AVAILABLE," AND THAT EMIRATES NBD MAKES NO WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, AS TO THE PUBLICATION, INCLUDING, BUT NOT LIMITED TO, MERCHANTABILITY, NON-INFRINGEMENT, TITLE, OR FITNESS FOR A PARTICULAR PURPOSE OR USE. You agree, at your own expense, to indemnify, defend and hold harmless Emirates NBD, its Suppliers, agents, directors, officers, employees, representatives, successors, and assigns from and against any and all claims, damages, liabilities, costs, and expenses, including reasonable attorneys' and experts' fees, arising out of or in connection with the publication, including, but not limited to: (i) your use of the data contained in the publication or someone using such data on your behalf; (ii) any deletions, additions, insertions or alterations to, or any unauthorized use of, the data contained in the publication or (iii) any misrepresentation or breach of an acknowledgement or agreement made as a result of your receiving the publication



# **Emirates NBD Research & Treasury Contact List**

Emirates NBD Head Office 12thFloor Baniyas Road, Deira P.OBox777 Dubai

Jonathan Morris

General Manager Wholesale Banking Jonathan M@emiratesnbd.com

Aazar Ali Khwaja

Group Treasurer & EVP Global Markets & Treasury +971 4 609 3000 aazark@emiratersnbd.com Tim Fox

Head of Research & Chief Economist +9714 230 7800 timothyf@emiratesnbd.com

Research

Khatija Haque

Head of MENA Research +9714 230 7803 khatijah@emiratesnbd.com

**Athanasios Tsetsonis** 

Sector Economist +9714 230 7629 athanasiost@emiratesnbd.com

Aditya Pugalia

Analyst +9714 230 7802 adityap@emiratesnbd.com **Anita Yadav** 

Head of Fixed Income Research +9714 230 7630 anitay@emiratesnbd.com

**Edward Bell** 

Commodity Analyst +9714 230 7701 edwardpb@emiratesnbd.com **Shady Shaher Elborno** 

Head of Macro Strategy +9714 2012300 shadyb@emiratesnbd.com

Mohammed Al-Tajir

Manager, FX Analytics and Product Development +9714 609 3005 mohammedtaj@emiratesnbd.com

Sales & Structuring

Group Head - Treasury Sales

Tariq Chaudhary +971 4 230 7777 tariqmc@emiratesnbd.com

**London Sales** 

+44 (0) 20 7838 2241 vallancel@emiratesnbd.com

Saudi Arabia Sales

Numair Attiyah +966 11 282 5656 numaira@emiratesnbd.com

**Egypt** 

Gary Boon +20 22 726 5040 garyboon@emiratesnbd.com Singapore Sales

Supriyakumar Sakhalkar +65 65785 627 supriyakumars@emiratesnbd.com

**Emirates NBD Capital** 

Ahmed Al Qassim

CEO- Emirates NBD Capital AhmedAQ@emiratesnbd.com

Hitesh Asarpota

Head of Debt Capital Markets. +971 50 4529515 asarpotah@EmiratesNBD.com

**Investor Relations** 

Patrick Clerkin +9714 230 7805

patricke@emiratesnbd.com

**Group Corporate Affairs** 

Ibrahim Sowaidan

+9714 609 4113 ibrahims@emiratesnbd.com

Claire Andrea

+9714 609 4143 clairea@emiratesnbd.com