

Commodities 30 May 2018

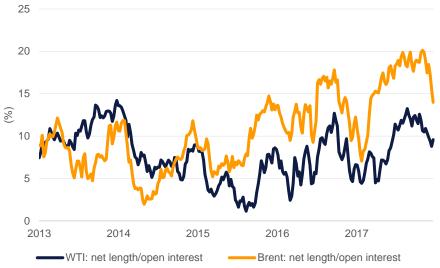
Edward Bell Commodities Analyst +971 4 230 7701 edwardpb@emiratesnbd.com

Bearish sentiment grows on oil

Oil markets have shifted heavily to the downside in recent days as markets respond to comments from the Saudi and Russian energy ministers that OPEC and its partners could raise production in coming months to accommodate the loss of output from Venezuela and potentially from Iran. Front month Brent futures have lost more than 4.4% since the close on May 24, the day prior to the commentary from Khalid al Falih, the Saudi energy minister and Alexander Novak, his Russian counterpart. Both ministers stressed any change in production would be gradual and the need for an increase would be assessed at the upcoming OPEC meeting in June.

Even ahead of the statements investors had been pulling out of long speculative positions in both Brent and WTI. However, we believe that was more likely due to some profit taking and a long Brent trade in particular becoming increasingly crowded. The backwardation in Brent markets has been receding since the end of April, weakening roll yields and incentives to stay long. Brent has actually pushed into a narrow contango in the 1-2 month spread as the market seems to have pre-priced in the US withdrawal from the JCPOA and has fewer immediate fundamental catalysts to push it higher. December 18/19 spreads for Brent are now are their narrowest level since the start of April at around USD 4/b.

Investors close out some long positions



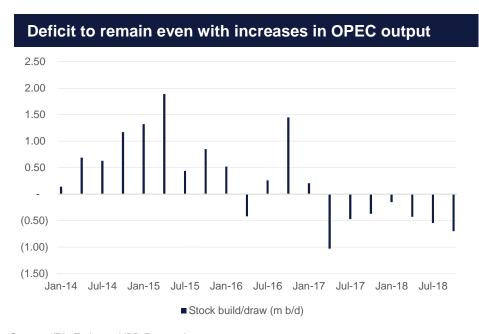
Source: Eikon, Emirates NBD Research.

Is this the start of a wider rout? Spot futures had rallied hard and were due for some downward correction but we are sceptical that Saudi Arabia, its unencumbered OPEC partners and Russia will allow enough of a production increase in H2 to deliver on growing bearish aspirations. The fact that the declines in spot prices have also occurred in a wider risk asset sell-off related to Eurozone political risk also clouds how directly they are driven by fundamentals.

As we outlined previously, we expect that 100% compliance with the production cut agreement will be the ceiling for any production increases by OPEC members: for Saudi Arabia this implies a roughly 120k b/d increase from current production levels (and a total of around 150k b/d increase if the other GCC producers hit 100% of their target as well). Our forecast for market balances in H2 assumed 100% compliance by those OPEC members who were able to achieve it and it still results in a wide deficit in H2.



While Saudi Arabia alone has as much as 1.6m b/d of total spare capacity, more than enough to offset the anticipated decline in production from Venezuela and Iran, its effort in limiting production has resulted in Brent prices recovering back to above USD 75/b. **The optics of lifting production would likely result in a rapid unwinding of these gains**. Just the commentary alone at the end of last week cut prices by nearly USD 3.50/b in front month Brent futures. Action would be much more potent than words.

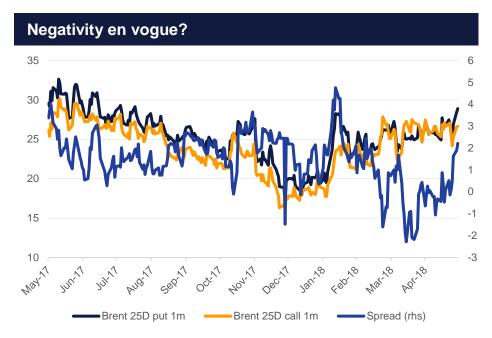


Source: IEA, Emirates NBD Research.

OPEC and its partners had initially set inventory levels as the target of their production cuts but have now shifted the focus onto upstream investment. This is much more directly related to long-term price assumptions and OPEC and Russia together have shown they have significant ability to set a floor under prices while allowing demand and inventory draws to take on the work of raising the upside.

With that in mind, we believe some of the gains in downside structures are likely to be unwound and long positions could be built up once again. The 25D risk reversal in 1m Brent futures has moved back into positive territory as put volatility has spiked since the end of last week. We suspect it could push back lower once downside risk dissipates (see chart on next page). There is a good likelihood that OPEC's announcement at its June meeting may disappoint bears looking for a large increase in production and there is still little clarity on how substantially Iranian production could decline in H2 2018 or how severely the US will pursue sanctions against the country.





Source: EIKON, Emirates NBD Research.



Disclaimer

PLEASE READ THE FOLLOWING TERMS AND CONDITIONS OF ACCESS FOR THE PUBLICATION BEFORE THE USE THEREOF. By continuing to access and use the publication, you signify you accept these terms and conditions. Emirates NBD reserves the right to amend, remove, or add to the publication and Disclaimer at any time. Such modifications shall be effective immediately. Accordingly, please continue to review this Disclaimer whenever accessing, or using the publication. Your access of, and use of the publication, after modifications to the Disclaimer will constitute your acceptance of the terms and conditions of use of the publication, as modified. If, at any time, you do not wish to accept the content of this Disclaimer, you may not access, or use the publication. Any terms and conditions proposed by you which are in addition to or which conflict with this Disclaimer are expressly rejected by Emirates NBD and shall be of no force or effect. Information contained herein is believed by Emirates NBD to be accurate and true but Emirates NBD expresses no representation or warranty of such accuracy and accepts no responsibility whatsoever for any loss or damage caused by any act or omission taken as a result of the information contained in the publication. The publication is provided for informational uses only and is not intended for trading purposes. Charts, graphs and related data/information provided herein are intended to serve for illustrative purposes. The data/information contained in the publication is not designed to initiate or conclude any transaction. In addition, the data/information contained in the publication is prepared as of a particular date and time and will not reflect subsequent changes in the market or changes in any other factors relevant to their determination. The publication may include data/information contained in the publication provided thereto by or obtained from unaffiliated third parties. Moreover, the provision of certain data/information in the publication may be subject to the terms and condition

None of the content in the publication constitutes a solicitation, offer or recommendation by Emirates NBD to buy or sell any security, or represents the provision by Emirates NBD of investment advice or services regarding the profitability of any security or investment. Moreover, the content of the publication should not be considered legal, tax, accounting advice. The publication is not intended for use by, or distribution to, any person or entity in any jurisdiction or country where such use or distribution would be contrary to law or regulation. Accordingly, anything to the contrary herein set forth notwithstanding, Emirates NBD, its suppliers, agents, directors, officers, employees, representatives, successors, assigns, affiliates or subsidiaries shall not, directly or indirectly, be liable, in any way, to you or any other person for any: (a) inaccuracies or errors in or omissions from the publication including, but not limited to, quotes and financial data; (b) loss or damage arising from the use of the publication, including, but not limited to any investment decision occasioned thereby. (c) UNDER NO CIRCUMSTANCES, INCLUDING BUT NOT LIMITED TO NEGLIGENCE, SHALL EMIRATES NBD, ITS SUPPLIERS, AGENTS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, SUCCESSORS, ASSIGNS, AFFILIATES OR SUBSIDIARIES BE LIABLE TO YOU FOR DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, PUNITIVE, OR EXEMPLARY DAMAGES EVEN IF EMIRATES NBD HAS BEEN ADVISED SPECIFICALLY OF THE POSSIBILITY OF SUCH DAMAGES, ARISING FROM THE USE OF THE PUBLICATION, INCLUDING BUT NOT LIMITED TO, LOSS OF REVENUE, OPPORTUNITY, OR ANTICIPATED PROFITS OR LOST BUSINESS. The information contained in the publication does not purport to contain all matters relevant to any particular investment or financial instrument and all statements as to future matters are not guaranteed to be accurate. Anyone proposing to rely on or use the information contained in the publication should independently verify and check the accuracy, completeness, reliability and suitab

Emirates NBD and its group entities (together and separately, "Emirates NBD") does and may at any time solicit or provide commercial banking, investment banking, credit, advisory or other services to the companies covered in its reports. As a result, recipients of this report should be aware that any or all of the foregoing services may at times give rise to a conflict of interest that could affect the objectivity of this report.

The securities covered by this report may not be suitable for all types of investors. The report does not take into account the investment objectives, financial situations and specific needs of recipients.

Data included in the publication may rely on models that do not reflect or take into account all potentially significant factors such as market risk, liquidity risk and credit risk. Emirates NBD may use different models, make valuation adjustments, or use different methodologies when determining prices at which Emirates NBD is willing to trade financial instruments and/or when valuing its own inventory positions for its books and records. In receiving the publication, you acknowledge and agree that there are risks associated with investment activities. Moreover, you acknowledge in receiving the publication that the responsibility to obtain and carefully read and understand the content of documents relating to any investment activity described in the publication and to seek separate, independent financial advice if required to assess whether a particular investment activity described herein is suitable, lies exclusively with you. You acknowledge and agree that past investment performance is not indicative of the future performance results of any investment and that the information contained herein is not to be used as an indication for the future performance of any investment activity. You acknowledge that the publication has been developed, compiled, prepared, revised, selected, and arranged by Emirates NBD and others (including certain other information sources) through the application of methods and standards of judgment developed and applied through the expenditure of substantial time, effort, and money and constitutes valuable intellectual property of Emirates NBD and such others. All present and future rights in and to trade secrets, patents, copyrights, trademarks, service marks, know-how, and other proprietary rights of any type under the laws of any governmental authority, domestic or foreign, shall, as between you and Emirates NBD, at all times be and remain the sole and exclusive property of Emirates NBD and/or other lawful partices. Except as specifically permitted in writing, you acknowledge and agr

YOU AGREE TO USE THE PUBLICATION SOLELY FOR YOUR OWN NONCOMMERCIAL USE AND BENEFIT, AND NOT FOR RESALE OR OTHER TRANSFER OR DISPOSITION TO, OR USE BY OR FOR THE BENEFIT OF, ANY OTHER PERSON OR ENTITY. YOU AGREE NOT TO USE, TRANSFER, DISTRIBUTE, OR DISPOSE OF ANY DATA/INFORMATION CONTAINED IN THE PUBLICATION IN ANY MANNER THAT COULD COMPETE WITH THE BUSINESS INTERESTS OF EMIRATES NBD. YOU MAY NOT COPY, REPRODUCE, PUBLISH, DISPLAY, MODIFY, OR CREATE DERIVATIVE WORKS FROM ANY DATA/INFORMATION CONTAINED IN THE PUBLICATION. YOU MAY NOT OFFER ANY PART OF THE PUBLICATION FOR SALE OR DISTRIBUTE IT OVER ANY MEDIUM WITHOUT THE PRIOR WRITTEN CONSENT OF EMIRATES NBD. THE DATA/INFORMATION CONTAINED IN THE PUBLICATION MAY NOT BE USED TO CONSTRUCT A DATABASE OF ANY KIND. YOU MAY NOT USE THE DATA/INFORMATION IN THE PUBLICATION IN ANY WAY TO IMPROVE THE QUALITY OF ANY DATA SOLD OR CONTRIBUTED TO BY YOU TO ANY THIRD PARTY. FURTHERMORE, YOU MAY NOT USE ANY OF THE TRADEMARKS, TRADE NAMES, SERVICE MARKS, COPYRIGHTS, OR LOGOS OF EMIRATES NBD OR ITS SUBSIDIARIES IN ANY MANNER WHICH CREATES THE IMPRESSION THAT SUCH ITEMS BELONG TO OR ARE ASSOCIATED WITH YOU OR, EXCEPT AS OTHERWISE PROVIDED WITH EMIRATES NBD'S PRIOR WRITTEN CONSENT, AND YOU ACKNOWLEDGE THAT YOU HAVE NO OWNERSHIP RIGHTS IN AND TO ANY OF SUCH ITEMS. MOREOVER YOU AGREE THAT YOUR USE OF THE PUBLICATION IS AT YOUR SOLE RISK AND ACKNOWLEDGE THAT THE PUBLICATION AND ANYTHING CONTAINED HEREIN, IS PROVIDED "AS IS" AND "AS AVAILABLE," AND THAT EMIRATES NBD MAKES NO WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, AS TO THE PUBLICATION, INCLUDING, BUT NOT LIMITED TO, MERCHANTABILITY, NON-INFRINGEMENT, TITLE, OR FITNESS FOR A PARTICULAR PURPOSE OR USE. You agree, at your own expense, to indemnify, defend and hold harmless Emirates NBD, its Suppliers, agents, directors, officers, employees, representatives, successors, and assigns from and against any and all claims, damages, liabilities, costs, and expenses, including reasonable attorneys' and experts' fees, arising out of or in connection with the publication, including, but not limited to: (i) your use of the data contained in the publication or someone using such data on your behalf; (ii) any deletions, additions, insertions or alterations to, or any unauthorized use of, the data contained in the publication or (iii) any misrepresentation or breach of an acknowledgement or agreement made as a result of your receiving the publication.



Emirates NBD Research & Treasury Contact List

Emirates NBD Head Office 12thFloor Baniyas Road, Deira P.OBox777 Dubai

Jonathan Morris

General Manager Wholesale Banking Jonathan M@emiratesnbd.com

Aazar Ali Khwaja

Senior Executive Vice President Global Markets & Treasury +971 4 609 3000 aazark@emiratersnbd.com Tim Fox

Head of Research & Chief Economist +9714 230 7800 timothyf@emiratesnbd.com

Research

Khatija Haque

Head of MENA Research +9714 230 7803 khatijah@emiratesnbd.com

Aditya Pugalia

Financial Markets Research +9714 230 7802 adityap@emiratesnbd.com

Mohammed Altajir

FX Analytics and Product Development +9714 609 3005 mohammedtaj@emiratesnbd.com

Anita Yadav

Head of Fixed Income Research +9714 230 7630 anitay@emiratesnbd.com

Edward Bell

Commodity Analyst +9714 230 7701 edwardpb@emiratesnbd.com **Athanasios Tsetsonis**

Sector Economist +9714 230 7629 athanasiost@emiratesnbd.com

Daniel Richards

MENA Economist +9714 609 3032 danielricha@emiratesnbd.com

Sales & Structuring

Group Head - Treasury Sales

Tariq Chaudhary +971 4 230 7777 tariqmc@emiratesnbd.com

London Sales

+44 (0) 20 7838 2241 vallancel@emiratesnbd.com

Saudi Arabia Sales

Numair Attiyah +966 11 282 5656 numaira@emiratesnbd.com

Egypt

Gary Boon +20 22 726 5040 garyboon@emiratesnbd.com Singapore Sales

Supriyakumar Sakhalkar

+65 65785 627 supriyakumars@emiratesnbd.com

Emirates NBD Capital

Ahmed Al Qassim

CEO- Emirates NBD Capital AhmedAQ@emiratesnbd.com

Hitesh Asarpota

Head of Debt Capital Markets. +971 50 4529515 asarpotah@EmiratesNBD.com

Investor Relations

Patrick Clerkin +9714 230 7805

patricke@emiratesnbd.com

Group Corporate Affairs

Ibrahim Sowaidan

+9714 609 4113 ibrahims@emiratesnbd.com

Claire Andrea +9714 609 4143

clairea@emiratesnbd.com